

Student Resources I Use And Recommend

Some of these links are special affiliate links the I have set up to help you with discounts from these providers.

Phone Numbers For Tracking Leads:

Call Rail

This is what I use. They have a very easy to understand and use dashboard.

Live Answering Service:

<https://affiliates.patlive.com/larry-goins/>

I have negotiated a 5% discount with them and a 14 day free trial if you use the link above.

Bandit Signs:

BanditSigns.com

They are in Texas and I know the owner. I buy my signs here. Tell them you are my student and they will give you a great price and a bonus for ordering signs. If you ask them for my "Foreclosure" sign or my "Owner Financing" sign they will know exactly what you are talking about. Call 877-877-8664 and ask for Jackie and place your order with her.

DirtCheapSigns.com

I also know the owner and buy my "I BUY HOUSES" signs and my "Handyman Special" signs and "Must Sell ASAP" signs from them. They will give my students a 5% discount if you mention my name. Call Kurtis for a discount after you have created your order but before you place your order. 888-255-5541.

Direct Mail Printing Services:

Go Big Printing

They have set up a page just for my students where you can set up an account and log in and order a list based on my criteria and have my post cards mailed for you. It is as close as a done for you system that you can get. Here is the link to our done for you direct mail:

<https://www.gobigprinting.com/larry-goins>

If you need any help they have a FREE concierge help desk:

help@gobigprinting.com (949) 916-3578

www.Propstream.com

They have list and do direct mail and skip trace.

\$97 month for up to 10,000 list.

Websites:

LarryGoins.com/carrot

This is what I use. They are the industry go to for websites for investors. There is none better. They also provide training to promote your websites. Use the link above to see what I use and to sign up.

PPC & Facebook Marketing:

AdwordNerds.com

The create and run google and facebook ads for investors. They are really good but you need to spend quiet a bit of money on PPC to get good results.

dealbot.co

They are investors and run campaigns for other investors.

I have used them.

Ringless Voicemail Blasting:

slybroadcast.com

Lots of real estate investors use them.

voiceshot.com

I have used them and they are pretty good.

voicelogic.com

<https://www.callloop.com>

Text Blasting:

EZTexting.com

VoiceComm.com

LeadSherpa.com

<https://www.callloop.com>

Customer Relationship Manager Software (CRM):

You do not have to have a CRM to start out. You can always wait until you close a few deals before getting one. However, if you feel like you need one now you can look into some of these below. As with any software or application, there will always be an on boarding process and learning curve as well as working out the bugs and kinks when starting a new software.

Podio

This is what I use but you cannot use it without having someone set it up for you or buying a done for you system already set up.

I recommend using a podio done for you system especially starting out.

I know the owner and the developers of the one below and they have helped me develop my own system. They have a light version of their done for you system as well as an advanced version. You can start with the light version and work your way up when you start scaling.

reivolution.io

freedomsoft.com

REIBlackbook.com

Emailing List:

mailchimp.com

This is what I use. It is easy to use and navigate and has a high delivery rate.

Tracking Bandit Signs:

SimpleCrew.com

I use Simple Crew to keep track of when and where my bandit signs have been put out and who put them out. It is important if you have a boots on the ground person or a sign jockey putting out signs for you.

After you sign up, email Michael McCabe, one of the owners at support@simplecrew.com for a free month when you tell them you are my student and I referred you.

Virtual Assistant Websites:

fiverr.com

I use Fiverr for small projects like graphics or creating a list or something like that.

[upwork.com](https://www.upwork.com)

I use Up Work to recruit virtual assistants that can work by the hour to help me in my real estate business.

Email And Phone Appending Services:

[TowerData.com](https://towerdata.com)

[IMDataCenter.com](https://imdatacenter.com)

[DataFinder.com](https://datafinder.com)

[DataZapp.com](https://datazapp.com)

[InfoUSA.com](https://infousa.com)

spokeo.com

Appending For Phone Numbers:

<https://www.needtoskip.com>

You can take your direct mail list and have it appended for phone numbers. You can upload your mailing list and they will stop trace it and find phone numbers for you to cold call. Use coupon code "gavintimms" for a discount.