***Real Estate Day Trading Mastery Action Plan***

**Name\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Start Date: \_\_\_\_\_\_\_\_\_\_**

**Use this progress tracking Action Plan to track your progress as you go through and implement the *Real Estate Day Trading Mastery Course.***

* **I have joined The Official Larry Goins Student Facebook Group.**
* **I have read the manual from beginning to end.**
* **I have listened to the complete audio of the manual.**
* **I have listened to the live calls.**
* **I have read the transcription of the live calls.**
* **I have received my Start Up Instructions by calling 803-831-2858.**
* **I have watched all of the video training.**
* **I have registered for the next live 3 Day Training, taught personally by Larry.**
* **I have picked a market or markets.**
* **I have set up my buy and sell tracking numbers and they are recording all calls.**
* **I have set up my call flows for my tracking numbers.**
* **I have picked 5-10 ways to generate motivated seller leads.**
* **I have started marketing and I am generating seller leads every week.**
* **I have ordered Bandit signs to Buy and Sell.**
* **I have started building my buyers list online and offline.**
* **I have recruited a Boots On The Ground person if applicable.**
* **I have edited the contract and assignment with my company information.**
* **I have set aside \_\_\_ hours weekly to work on my real estate business. (Min: 10-15)**
* **I have made at least 1 offer on the phone.**
* **I have made at least 10 offers on the phone.**
* **I have made at least 25 offers on the phone.**
* **I have made at least 50 offers on the phone.**
* **I have made at least 75 offers on the phone.**
* **I have made at least 100 offers on the phone.**

**CONGRATULATIONS! YOU HAVE COMPLETED THE COURSE!**

**You should be well on your way to your first or next closing.**

**Signed\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Completion Date: \_\_\_\_\_\_\_\_\_\_**